



Project Magellan

Corporate Leadership Training & Consulting Services Provider

Teaser

Our client is a Southeast-based provider of leadership development, executive coaching, and strategic consulting services, primarily serving healthcare organizations nationwide. The Company is nationally recognized for delivering outcomes-driven programs and is regarded as a trusted partner, supported by a strong management team, long-standing client relationships, and a growing base of recurring engagements.

Strong Management Team

Supported by a seasoned leadership team with decades of experience in facilitation, leadership development, and strategic consulting, the Company has established a track record of delivering high-quality programs, positioning them as a reliable partner to clients and an attractive platform for growth.

Loyal, Recurring Client Relationships

The business generates a significant share of revenue from long-standing, returning clients, many of these which are global, multi-billion \$, Fortune 100 companies, reflecting the Company's credibility and strong track record with top tier clientele.

Attractive End Markets

The Company serves clients in several attractive end markets that not only provide insulation against broader economic volatility but also meaningful tailwinds for future growth. End markets primarily include Healthcare, Technology, Entertainment and Manufacturing. For the trailing twelve months ("TTM") ended June 2025, the healthcare end market accounted for 73.2% of total revenue.

Strong Financial Performance

The Company has demonstrated strong financial performance, with TTM June 2025 revenue up 28.1% over 2024 and EBITDA margin expanding to 45.8% from 26.6% in the same period. Continued margin improvement reflects disciplined cost management and an increasingly profitable operating model.

P&L Summary

(in \$'s Thousands)

	Years ended December 31,				TTM
	2021A	2022A	2023A	2024A	June 2025
Net Sales	\$ 2,645	\$ 2,922	\$ 2,180	\$ 2,521	\$ 3,230
<i>Revenue Growth</i>		10.5%	-25.4%	15.6%	28.1%
Cost of Goods Sold	493	688	358	395	502
Gross profit	2,152	2,234	1,823	2,126	2,729
<i>Gross Profit Margin</i>	81.4%	76.4%	83.6%	84.3%	84.5%
SG&A Expenses	1,222	1,442	1,126	1,472	1,334
Operating Income	929	792	697	654	1,395
<i>Operating Profit Margin</i>	35.1%	27.1%	32.0%	25.9%	43.2%
Net Income	929	792	697	654	1,395
Definitional Adjustments:					
Income Tax	-	70	44	17	84
EBITDA, as adjusted	\$ 929	\$ 862	\$ 740	\$ 670	\$ 1,479
<i>EBITDA Margin</i>	35.1%	29.5%	34.0%	26.6%	45.8%

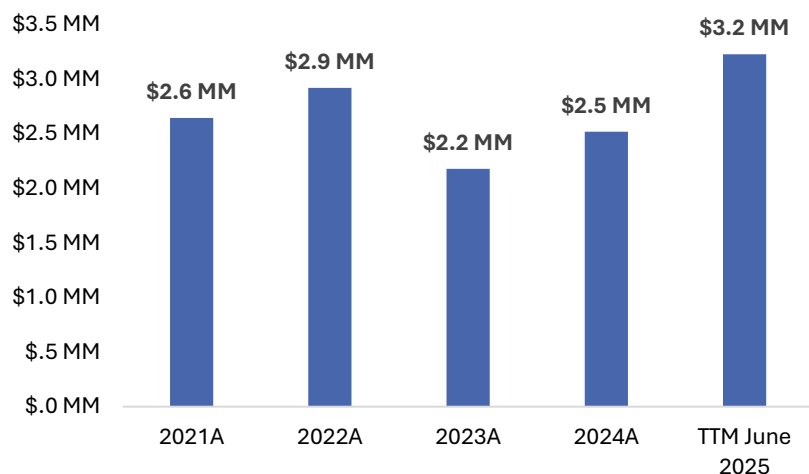
Flawless Program Delivery & Execution

The Company delivers tailored training and development experiences aligned with each client's specific goals, timeline, and resources. With a library of over 60 core programs, the Company blends proven off-the-shelf curriculum with custom modules to meet diverse needs across industries, leadership levels, and engagement types. Programs are led by experienced facilitators who prioritize relevance, engagement, and measurable outcomes. The Company's workshops, experiential programs, and executive coaching have a strong track record of consistent, high-quality delivery that exceeds expectations and drives lasting organizational impact.

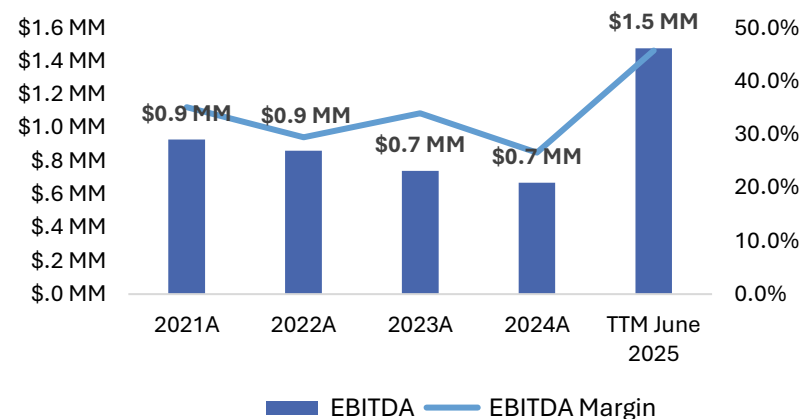
Established Industry Reputation

Backed by nearly 23 years of consistent performance, the Company is known for delivering measurable outcomes and long-term client success. The Company maintains a number of long-standing client relationships, including six that go back over 20 years.

Revenue



EBITDA & EBITDA Margin





Contact Us

If you are interested in learning more about this opportunity, please complete and sign the Confidentiality Agreement ("CA"), and return it via e-mail. Upon receipt of the signed CA, we will follow up with more information on the transaction opportunity. Please direct all questions and communications through the RLH team members listed below.

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